

## Program Highlights

- Access to the highest level of the A10 Support team
- Premium service with a personalized customer experience
- Services that expedite issue resolution

To run a successful business, it is critical to have a stable and reliable network. Whether upgrading to new technologies or changing your network to support new business needs, your network staff faces new challenges in their daily efforts to deliver the consistent network service that your business relies on. Before your network issues cause a major impact on business performance, they have to be pre-emptively identified and resolved quickly.

A10 Networks® provides a variety of support services designed to ensure that your A10 Networks systems install quickly, configure easily, and operate reliably in your network. A10 Networks offers Standard Warranty and four levels of maintenance programs to provide hardware, software, and technical support services: Basic Support, Gold Support, Platinum Support, and Preferred Plus Support coverage can be purchased with your A10 products. Coverage for A10 products under the **Preferred Plus Support Program** is described below.

## What is the Preferred Plus Support Program?

The A10 Networks Preferred Plus Support Program is an add-on package to A10's Gold or Platinum support offerings. Available in two options—Preferred and Preferred Plus—the program offers personalized attention and service that expedites issue resolution and increases the availability of mission-critical business systems.

A10's Preferred Plus Support Program provides premium service with a personalized customer experience. With A10 Preferred Plus Support, you will have access to a **Personal Account Manager (PAM)** and **Personal Designated Support (PDS) engineers**, services that are designed to give you the highest level of support to keep your network up and running with minimal downtime.

Your PAM and your PDS engineers comprise a special team of highly skilled network professionals who are familiar with your networking environment and will expedite your issues from identification to resolution. With the Preferred Plus Support Program, you know you are in good hands. We want you to walk away feeling confident, connected, and comfortable that we are taking good care of your every need.

## Key Benefits

### Preferred and Preferred Plus (Add-on Package)

#### Personal Account Manager

<b>Customer Advocate</b>	A Personal Account Manager will be assigned to your account and will be your single point of contact at every step of the process. The PAM will serve as your liaison with escalation engineering and management, and will manage the progress of your issues.
<b>Open Issues Tracking</b>	Your PAM and your Personal Designated Support team will periodically review and track open issues. Whether it is a minor glitch or a major critical issue, our goal is to reduce communication lag time, while providing the fastest resolution possible.

<b>Critical Case Management</b>	In critical case situations, your PAM will ensure A10 provides frequent communications and updates to make sure that you are always informed of our progress.
<b>Weekly Status Calls</b>	Receive weekly status calls from your PAM where any open issues can be addressed. These calls also create the opportunity to discuss any topics relating to your environment. Open technical discussion often leads to a faster resolution.
<b>Quarterly Business Review</b>	Quarterly business reviews can be conducted by your PAM, which may include a discussion of case history, and return materials authorizations (RMAs).

## Personal Designated Support

<b>Senior-level A10 Support Engineers</b>	Get access to A10's core team of senior-level support engineers, who are trained in handling critical network issues and dedicated to providing the most effective solutions to all of your open issues. These engineers will address your immediate needs, suggest best practices or technological alternatives, and discuss your long-term objectives supporting your ongoing operations.
<b>Knows Your Environment</b>	Familiarity with your network environment can minimize time spent in data gathering. The A10 Support team will frequently collect data and keep an updated repository of your network environment. Deep knowledge of your network and its traffic patterns saves time in collecting information, resulting in faster resolution.
<b>Remote Troubleshooting</b>	A10's highly skilled senior-level engineers can remotely troubleshoot, and quickly narrow down and identify the problem. We also enlist the help of our Escalations team to do live troubleshooting and evaluate an appropriate solution. This means faster service restoration and increased productivity.
<b>Fast Path Escalation</b>	With the Preferred Plus option, you will get expeditious handling of any request. Your issue will be escalated and managed faster, and will get an accelerated path to a higher level of support engineers and management team. Additionally, you will receive periodic updates of progress from your PAM.
<b>Dedicated Toll-free Phone Line</b>	A dedicated toll-free telephone line gives you faster access to your preferred service.
<b>Dedicated Lab</b>	With the Preferred Plus option, a dedicated lab area with a wide array of equipment will be reserved, ready to match a close replica of your network. This prevents longer lag time in finding and assembling the right equipment. With this option using a quick change of software configuration and traffic generation, your network can be replicated in minimal time.

## Preferred and Preferred Plus Support A10 TAC Case Progression and Management Escalation

Priority	Initial TAC Response	Case Updates	Resolution
P1	Immediate	Every 2 Hours	1 Week
P2	Immediate	Every 3 Hours	1 Month
P3	2 Hours	Every 3 Business Days	1 Quarter
P4	4 Hours	Every 7 Business Days	–

## Management Escalation

	P1	P2	P3	P4
Immediate	PAM/PDS*, TAC Manager	PAM/PDS*		
2 Hours	TAC Director	TAC Manager	PAM/PDS*	
4 Hours	VP TAC	TAC Director		
12 Hours	VP Engineering	VP TAC	TAC Manager	
24 Hours		VP Engineering	TAC Director	PAM/PDS*

\*Applies to Preferred Plus Only. Personal Account Manager (PAM) and Personal Designated Support (PDS).  
P1 and P2 times measured in calendar hours—24 x 7. P3 and P4 times correspond with Standard Business Hours (8 hours per day, 5 days per week).

# Comparison of Add-On Packages for Support and Add-On Programs

The following table shows the various add-on packages available for additional support. Only customers with an active Support program (Gold/Platinum) can purchase one of the add-on programs (Preferred or Preferred Plus).

		Support Programs		Add-On Programs	
		Gold Support	Platinum Support	Preferred	Preferred Plus
Program Type					
Software	7x24 Email/Phone/Web Support	●	●		
	A10 Web-Based Support	●	●		
	Software Updates and Documentation	●	●		
Hardware	Next Business Day Delivery	●			
	4 Hour Hardware Replacement		●		
Personal Account Manager	Customer Advocate			●	●
	Open Issues Tracking			●	●
	Critical Case Management			●	●
	Periodic Bug Reporting			●	●
	Weekly Status Calls			●	●
Personal Designated Support	Quarterly Business Review			●	●
	Senior-level A10 Support Engineers				●
	Knows Your Environment				●
	Remote Troubleshooting				●
	Fast Path Escalation				●
	Dedicated Toll-free Phone Line				●
	Preferred Case Queue				●
Dedicated Lab				●	

## More Information

To inquire about the A10 Networks Preferred and Preferred Plus Support add-on programs, please contact your A10 Networks sales representative at [www.a10networks.com/contact](http://www.a10networks.com/contact).

### Learn More

About A10 Networks

Contact Us

[a10networks.com/contact](http://a10networks.com/contact)

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