Enabling a Secure & Available Digital World
Introduction

Digital transformation is the key driver of technology today across the globe and across all industry verticals. Long-standing challenges and new trends are helping to shape the path digital transformation takes for enterprises and service providers alike. The expanding challenges of realigning security and IT operations to encompass a complex multi-cloud world, IoT proliferation, the evolution of networks to cloud-native and preparing for 5G are all impacting the ability and speed at which businesses are transforming.

CIOs, CTOs and CISOs today are concerned about three key themes: how will they help drive growth and revenue; how will they ensure the best customer (and employee) experience and how will they drive further operational efficiencies.

A10 Mission

We enable service providers and enterprises to deliver business-critical applications that are secure, available and efficient for multi-cloud transformation and 5G readiness.
Our Solutions Help Our Enterprise and Service Provider Customers

- Provide always available app delivery & security – on prem or in the cloud
- Protect investments for enterprises and service providers
- Support seamless migration to the cloud and cloud-native with hybrid solutions
- Secure multi-generational networks through the transition to 5G and cloud-native architectures
- Protect networks from cyber attacks that threaten network availability
- Simplify IT ops with connected intelligence, AI/ML and DevOps/SecOps tools

ALL AT HYPERSCALE

<table>
<thead>
<tr>
<th>Service</th>
<th>Top Companies</th>
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</thead>
<tbody>
<tr>
<td>Telecom Operators</td>
<td>9 of the Top 10</td>
</tr>
<tr>
<td>Cloud Providers</td>
<td>8 of the Top 10</td>
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<td>Fortune Global 500</td>
<td>21 of the Top 50</td>
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<tr>
<td>Video Gaming Companies</td>
<td>15 of the Top 25</td>
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<tr>
<td>Media Companies</td>
<td>5 of the Top 10</td>
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A10 at a Glance

- **Personnel:** 779 employees serving customers in 117 countries
- **Business:** Hardware and software-based revenue model
- **Customers:** 7,700+ customers
- **Partners:** Affinity Partner program: global traction with deep relationships
- **Revenue:** Profitable, no debt
- **Expansion:** New and expanded OEM relationships

Solution Portfolio

Innovative Secure Application Services for Better Business Outcomes

A10 Networks provides secure, scalable application services for on-premises, cloud, and edge-cloud environments.

We deliver better business outcomes that support investment protection, new business models, and help future-proof infrastructures.
Polynimbus Secure Application Services
Thunder Application Delivery Controller (ADC)
Our advanced server load balancing solutions will help you meet availability demands, ensure security, and enhance user experience in today’s multi-cloud application-centric world.

Orion 5G Security
Thunder Convergent Firewall (CFW)
With the Orion 5G Security Suite, we help mobile operators and service providers future-proof their networks with agile and consolidated solutions, which result in improved security, hyperscale delivery, higher reliability, and lower TCO.

Automated DDoS Defense
Thunder Threat Protection System (TPS)
With scalable and automated DDoS protection powered by AI and advanced machine learning we help you combat the growing problem of multi-vector and IoT DDoS attacks to avoid business downtime, lost revenue, and damaged reputation.

Traffic Visibility
Thunder SSL Insight (SSLi)
We help provide a foundation for zero trust edge defense, ensuring your network is protected from SSL/TLS encrypted cyber attacks by enabling decrypted traffic inspection via your enterprise perimeter security infrastructure.

Service Analytics and Management
Harmony Controller
We deliver centralized management and granular actionable analytics for secure application services across on-premises data centers and public, private, and hybrid cloud.
Powering the Biggest Brands

- T-Mobile
- SoftBank Group
- kt
- XBOX
- Microsoft
- SAMSUNG
- Morgan Stanley
- DELTA DENTAL
- COMCAST
- SK telecom
- CAESARS ENTERTAINMENT
- Rakuten
- verizon
- LG U+
- box
- SEGA
- China Mobile
- SUBARU
- Volterra
- UNIVERSITY OF CALIFORNIA
- Charter Communications
- NTT DATA
Why A10 for Enterprises?

50,000+ Installations and 500K+ applications running on A10

TOP 3 ADC Provider of application delivery solutions

MULTI-CLOUD Consistent application delivery and security
On-premises or in the cloud

INVESTMENT PROTECTION Flexible licensing for multi-cloud
Current and future consumption models

OUTSTANDING SUPPORT Top-rated global support organization

Why A10 for Service Providers?

200+ Proven in the largest service providers worldwide

20+ Designed into 20+ 5G deployments around the world

Orion Security Suite built for scalability and reliability

A compelling product roadmap aligned with customers
4G to 5G investment protection

Key technology and SI partner
Simplification without Compromise at Hyperscale

- Automation & Analytics
- Security Stack Consolidation
- Performance at Scale
- Flexible Form Factor and Pricing
- Technical Support

- Multi-cloud Efficiency
- Lower CAPEX and OPEX
- Future Proof
- Better Business Outcomes
- Trusted Advice
About A10 Networks

A10 Networks (NYSE: ATEN) enables service providers, cloud providers and enterprises to ensure their 5G networks and multi-cloud applications are secure. With advanced analytics, machine learning and intelligent automation, business-critical applications are protected, reliable and always available. Founded in 2004, A10 Networks is based in San Jose, Calif. and serves customers in 117 countries worldwide.

For more information, visit: www.a10networks.com and @A10Networks.