

The logo for A10, consisting of the letters 'A10' in a bold, white, sans-serif font. The background of the slide is a dark blue digital space with glowing lines and data points in various colors like purple, pink, and yellow.

Always Secure. Always Available.

CORPORATE PRESENTATION 2025

Enabling a Secure and Available Digital World

Overview

- » Introduction
- » Macro environment and business challenges
- » A10's mission and areas of investment
- » Infrastructure, security and AI solutions
- » A10 advantage
- » Customer use cases
- » Solving business challenges — together

Macro Environment Affecting Technology Decisions



Increased cyber risks causing enterprises to consolidate on platforms rather than point products



GenAI is transforming the industry and presents a leap forward for business process, analytics and data modeling



The move to cloud has been costly; more enterprises are adopting hybrid architectures

Challenges: Transitioning to a Modern Architecture



Ensure Hybrid
Cloud Application
Availability



Optimize for
User Experience
and Performance



Secure
Applications from
the Latest Threats



Deploy and Secure
AI Workloads
on-prem and Cloud

A10 Vision

Enable Secure and
Seamless Digital
Connectivity



A10 Mission

Enabling mission-critical networks that are secure, available and efficient



Leadership Team



Sheen Khoury
Executive Vice President,
Worldwide Sales & Marketing



Michelle Caron
Chief Financial
Officer



Mikko Disini
Vice President,
Product Management



Dhrupad Trivedi
President and Chief Executive Officer



Andrew Kim
Vice President,
Worldwide Human Resources



Eric Kwok
Vice President,
Worldwide Support and Services



Sean Pike
Head of
Information Security



David Schroeder
Vice President,
Corporate Development



Bret Sloan
Head of
Global Operations

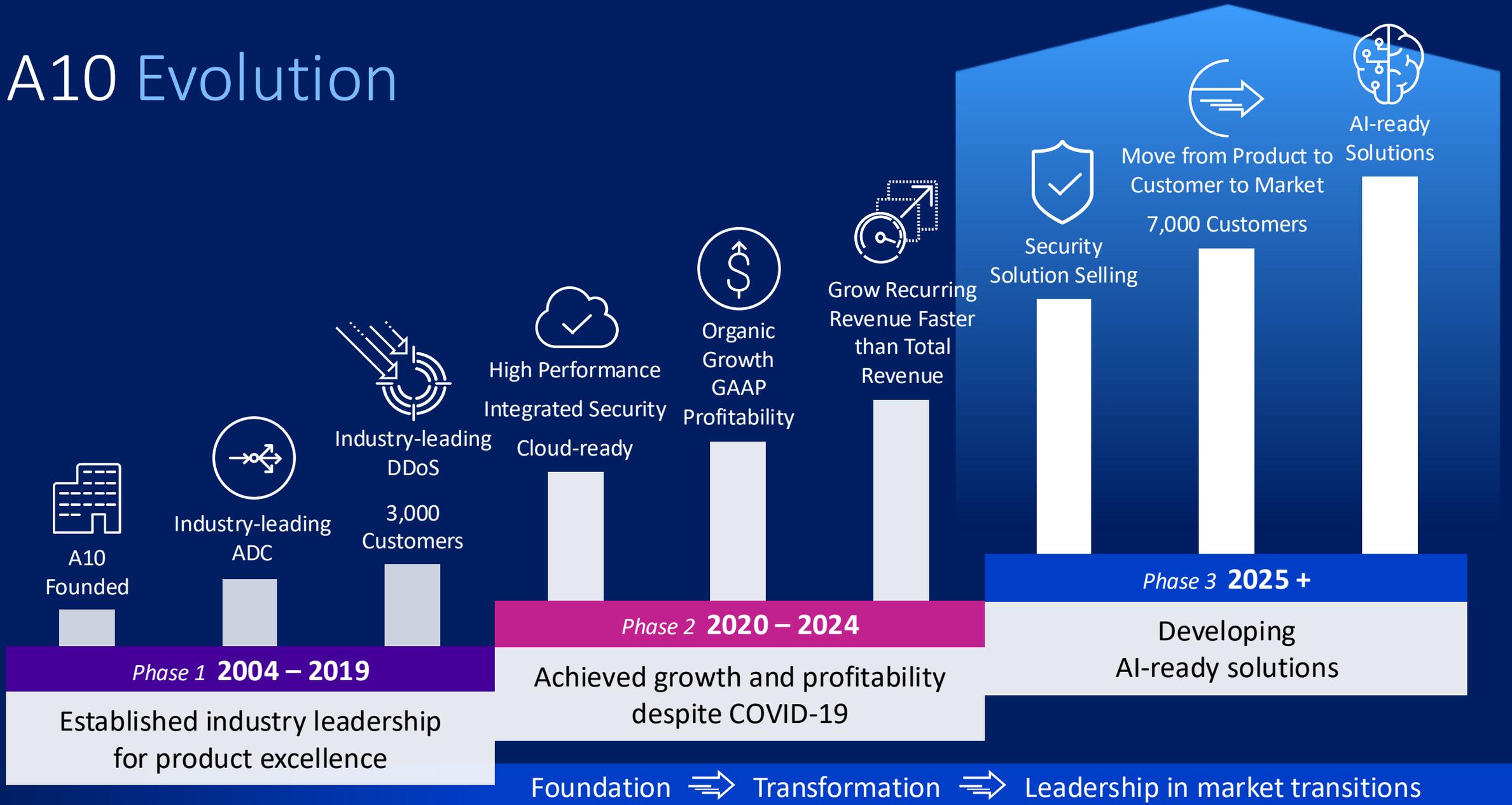


Scott Weber
General
Counsel



Aris Wong
Vice President,
Worldwide Engineering

A10 Evolution



Our Investments are Aligned to Three Areas

Infrastructure Evolution



HYBRID

Enabling high performance, highly available applications

Security



CYBERSECURITY

Delivering a consistent platform for cyber risk reduction

Artificial Intelligence



ARTIFICIAL INTELLIGENCE

Enabling and securing the new AI stack and leveraging AI to predict and automate

Infrastructure Solutions

What's New

Hybrid Infrastructure



Flexibility to operate on-prem and cloud deployments according to business needs

ADC, CGN and DDoS protection virtual platforms, flexible consumption models

Management



Manageability and visibility across on-prem and multi-cloud

A10 Control: centralized orchestration connects infrastructure, security and AI for all deployment types

Platform



Improve ROI of new investments, optimize CAPEX and OPEX

High throughput next-gen platforms, clustering options, flexibility of custom HW or SW and cloud form factors

Need

Solution

Cybersecurity Solutions

What's New

DDoS Threat Intelligence



DDoS Prevention



Unified Web Application Security



Need

Ability to consume actionable threat insights highly applicable to your organization

Mitigation and detection of attacks of growing sophistication and volume

Protection of digital assets from modern, evolving exploits

Solution

SaaS service for DDoS attack surface management, early warning alerts and high-confidence IP lists

Behavioral and profiling-based DDoS detection; Expansion of AI/ML use cases; High scalability

All-in-one managed platform providing WAF, bot protection, API catalog and protection, and Layer 7 DDoS protection

AI Infrastructure and Security

What's New

Latency



New AI apps and inference require new low latency solutions to meet demands

A10 platform connects to AI apps and provides low latency with load balancing for AI

Security



New security solutions are needed to protect AI applications, their data and IP

Prevent infiltration and exfiltration and improve security with enhanced protection

Operations



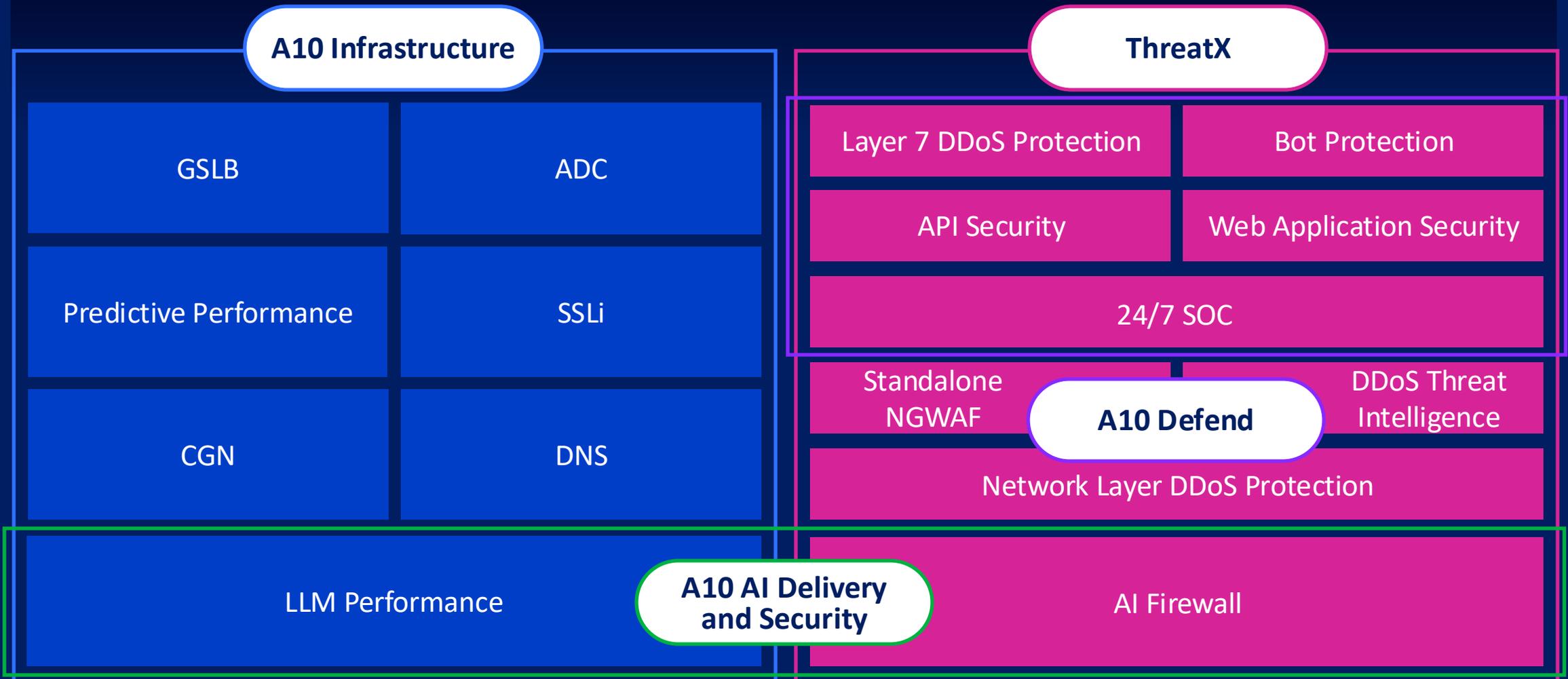
Automation and insights for improved resiliency: address problems before they become issues

Predictive performance and predictive security prevent downtime and loss of data

Need

Solution

A10 Control: Automation, Insights, Management



A10 Advantage: Simplification without Compromise

Fastest response and lowest latency for mission-critical and AI applications



Top Performance

Holistic web application, API, DDoS and bot protection and AI security



Integrated Security

With all-inclusive license and flexible scale-out across multi or hybrid clouds



Simple Operations

With available and committed team for support when you need it



Customer Support

A10

Driving Balanced Outcomes for Employees, Customers and Investors

A10 is committed to:

- Being an environmentally responsible member of our global community
- Fostering a diverse, inclusive, and safe environment for our employees and customers alike
- Maintaining strong governance that maintains an ethical, accountable, and engaged ecosystem for all stakeholders



Environmental

- ✓ Leading various initiatives in conjunction with strategic partners
- ✓ Initiatives and statutes
 - ✓ 1.5c Global Initiative to reduce carbon footprint
 - ✓ ROHS
 - ✓ REACH
 - ✓ WEE
 - ✓ SVHC



Social

- ✓ Constantly reviewing security measures as a leading cybersecurity solutions provider
- ✓ COVID-19 safety protocols
- ✓ Improved employee training
- ✓ Diversity and inclusion
- ✓ Free health and nutritional benefits
- ✓ Financial inclusion for employees
- ✓ RBA compliance



Governance

- ✓ Board of Directors
 - ✓ 4 out of 5 independent directors
 - ✓ Diversified and declassified board
- ✓ Annual say-on-pay
- ✓ Executive variable compensation aligned with both short- and long-term interests of stockholders
- ✓ Code of Conduct
- ✓ Global footprint provides resilient operations
- ✓ Head of Information Security Operations driving cybersecurity

Customers Trust Us with their Critical Applications and AI Workloads



Provide

fast response, low latency for mission-critical and AI apps on-prem and in the cloud



Protect

investments for enterprises and service providers



Support

seamless migration to the cloud and cloud-native with hybrid solutions



Secure

and deploy new AI applications



Defend

networks and apps from cyberattacks



Simplify

IT ops with AI/ML and leverage AI to predict and automate

All at Hyperscale



9 of Top 10
Telecom Operators



8 of Top 10
Cloud Providers



21 of Top 50
Fortune Global 500



15 of Top 25
Video Gaming Companies



5 of Top 10
Media Companies

Powering the Biggest Brands

verizon[✓]

 DELTA DENTAL[®]

LY

Magnite

T-Mobile[®]

IBM

SAMSUNG

 Microsoft

KDDI

 XBOX


COMCAST

LUCASFILM
Ltd

 LG U⁺

HCA⁺
Healthcare[®]


SUBARU


CAESARS
ENTERTAINMENT[®]

Morgan Stanley

 SoftBank

NTT DATA

syniverse[®]

UNIVERSITY
OF
CALIFORNIA

Charter
COMMUNICATIONS

kt

 SK telecom



Türk Telekom 

stc

CU

T2
TAKE TWO
INTERACTIVE


CISCO

 TURKCELL

Canada[™]

Digicel

ThreatX by A10 Networks Gives SELCO Community Credit Union's IT Team the Watchdog it Was Looking For

⚠ Problem

- Cyberattacks like DDoS, brute force, credential stuffing create downtime and potential data leakage
- Small IT team overwhelmed with manual threat response process
- Legacy tools struggling to block threats without disrupting legitimate services or risking further downtime

✓ Business Outcome

- Seamless ThreatX deployment, automating detection and protection within the hour
- Maintained consistent banking experience while streamlining operations
- Real-time visibility and proactive security

“

“We quickly realized that ThreatX was the solution for us. Not just because of what the product could do and the fit for our systems, but also the dynamic, working relationship we had between our network team and key people of the ThreatX SOC.”

— Steve Liu

Selco Community Credit Union Director of IT

ThreatX by A10 Networks Protects Segpay's Apps and APIs with Accuracy and Visibility

⚠️ Problem

- Digital payments processor meant constant cyberattacks, such as credential stuffing
- Legacy WAF in place was reactive and required manual tuning
- Growing usage of APIs meant a new attack surface

✅ Business Outcome

- Proactive, behavior-based protection stopped stealthy attacks
- Visibility into attack patterns resulted in more effective threat mitigation
- Fast response from support team bolstered agility of API protection

“We look at our ThreatX dashboard and pinpoint whether attackers are just getting their feet wet or if they are really trying to exploit us. It’s a good visual because we can see clearly what to focus on. With other solutions, it was just an immediate block for anything that met a rule.”

— **Marco Escobar**
Senior Director of Operations, Segpay

Park Region Brings Cost-effective DDoS Mitigation In-house

⚠ Problem

- Encountered large DDoS and other attacks each month
- Relied on upstream providers to deliver DDoS mitigation
- Other DDoS solutions priced too high

✓ Business Outcome

- Instant, seamless, and transparent mitigation of DDoS attacks
- A cost-effective DDoS attack mitigation solution
- Value-added service offered to customers that shortens the sales cycle

“Not only did A10 come and put it in, the team also helped set it up. They walked us through the process, and we saw the benefits immediately because we had some DDoS attacks in excess of 10GB come in, which is a big deal for us, and you could see that traffic being mitigated.”

— Ken Budd

Network and Plant Operations Manager,
Park Region Telephone Company

Global Financial Services Firm Ensures Availability and Security of Low-latency Trading Applications

⚠️ Problem

- Migrate all equity markets to a consistent platform and ensure application and infrastructure availability and security
- Maintain leadership position with ultra-low-latency trading infrastructure

✅ Business Outcome

- Maintain superior uptime for trading platforms and reduce risk of losing connections or clients due to application availability issues
- Comply with regulatory requirements for transaction execution timing and traffic handling
- Attract new brokers and data feed connections to its equity trading platforms

Modernize Security Across Agencies: Canadian Government

⚠️ Problem

- Providing consistent internet services to government agencies and Canadian citizens
- Traffic visibility and infrastructure security

✅ Business Outcome

- Modernized and secured the operations of the Canadian government with over 450,000 users
- Large-scale security with 100 Gbps+ SSL/TLS inspection with Thunder CFW
- Single pane of glass management and visibility



A Secure Environment and Exceptional Load Balancing for Fukuoka University

⚠️ Problem

- Provide a mechanism that enables load balancing of various servers including DNS
- Needed a solution that can maintain sessions in the event of failures, balance loads over both IPv4 and IPv6, and provide TLS acceleration with ASIC, and more

✅ Business Outcome

- Implemented load balancing and redundancy mechanisms for on-premises and cloud environments
- Reduced maintenance burden thanks to stable operation, allowing a high-quality network environment to be created for users

“The A10 Thunder CFW has operated steadily and without any problems. The result of its deployment is that a high-quality network has been provided to the users without burdening the administrators.”

— Sho Fujimura

Associate Professor of Office for Research and Development,
Information Technology Center, Fukuoka University

Türk Telekom Delivers DDoS Protection Services with A10 Defend

⚠ Problem

- Required enhanced protection for escalating DDoS attacks and a way to provide scalable end-to-end DDoS protection according to customer needs regardless of attack layer
- Needed to preserve and protect corporate assets, facilitate customer satisfaction, and build new revenue-generating cybersecurity services

✓ Business Outcome

- Prevented DDoS attacks in a hybrid model within all network layers without an appliance and enhanced service access reliability
- Facilitated additional revenue stream by delivering a high-performance, on-premises DDoS protection solution for business customers
- Achieved 50% OPEX and 20% CAPEX savings and a tenfold increase in customers

“It’s been a win-win arrangement for us.”

— Muharrem Aras
Cyber Security Operation Centre Group Manager,
Türk Telekom

Transform Your Business with A10



Protect Your
Business



Ensure
Availability



Solve
Challenges for
Better Outcomes

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A10

Always Secure. Always Available.

Thank You

Industry Recognition for Solution Innovation



Interop Best of Show, Grand / Special Prize: ThreatX by A10 Networks, AI Firewall



Interop Best of Show, Runners-up: Network Infrastructure People's Choice



Future Security Award 2023: Best Anti-DDoS Vendor of the Year



CRN Security 100: The 20 Coolest Network Security Companies of 2023: #2



Interop Best of Show, Special Prize: Security (Targeted Threat/Cyber Attack Countermeasures) Category — A10 Defend



Market Leader: DDoS Protection for Data Centers, Hybrid Cloud Application Security, Service Provider Infrastructure Security and Zero Trust ETM (Encrypted Traffic Management)



Cyber Defense Magazine: DDoS Protection TLS/SSL Decryption



San Francisco Business Times: #9 Largest Cybersecurity Co.