



# Corporate Backgrounder

## // Performance by Design //

**A10 Networks** was created to solve business problems through the innovative use of the latest technologies. With the rapid speed of innovation today, customers are choosing A10 Networks to help their networks and business keep pace.

10 years ago nobody forecasted the boom in video technology we are experiencing today, including the online sharing of large files that make intelligent, fast networks increasingly relevant. 20 years ago nobody would have forecasted the bloom in email traffic, let alone all the other sorts of network traffic. With the advent of companies and products like iPhone, Blackberry devices, Google, Yahoo, YouTube and many more, network traffic is growing exponentially.

Who is to say what people will be doing 5 years from now; 10 years from now? One thing is for sure: Networks will continue to become bigger, more bandwidth intensive and more complex – requiring sophisticated solutions to perform efficiently.

Addressing this need today and for the future, A10 Networks delivers high-performance network platforms that Accelerate, Optimize, Secure and provide unprecedented visibility for traffic as it traverses down the network.

## The A10 Advantage

### Pedigree

A10 Networks was founded by Lee Chen, a Layer 2-3 and 4-7 networking pioneer and former co-founder of Foundry Networks, acquired by Brocade, and Centillion Networks, acquired by Nortel. A10 staffs experts in the areas of super computing, high-performance networking, server load balancing, bandwidth management and network identity management – to produce the next-generation of networking and security equipment.

### Platform

A10 has three product families in its portfolio: the AX Series new-generation server load balancer; the EX Series bandwidth management appliance with identity; and the ID Series network identity management appliances. Each product family is based on a high-performance appliance platform that is architected for today's and tomorrow's applications, enabling multiple features on a single appliance without compromising performance.

### Price/Performance

All A10 products deliver the best price/performance in their class. All features are included in the platform without additional licensing fees. With A10, you buy the appliance, and all the features are included.

## A10 Networks Timeline

- **June 2011:** Named one of the Top Work Places in the Bay Area for 2nd Consecutive Year and recipient of Interop Tokyo's Best of Show Award 2011
- **October 2010:** Climbs to the 4th Fastest Growing Private Company in Silicon Valley
- **August 2010:** Ranks No. 46 on the 2010 Inc. 500 with Three-Year Sales Growth of 4,927%
- **June 2010:** 64-bit AX Series Wins Best of Microsoft Tech-Ed for Networking and A10 is named one of the Top Work Places in the San Francisco Bay Area
- **January 2010:** Unveils Cloud Computing and Virtualization Roadmap for Application Delivery
- **October 2009:** Expands AX Series family with a line of new high performance 64-bit appliances
- **October 2009:** Launches industry's first 64-bit operating system for Application Delivery
- **October 2009:** Announces EMEA expansion in the United Kingdom, France and The Netherlands
- **June 2009:** Hitachi BladeSymphony® Chassis integrates server load balancing with ACOS
- **June 2009:** AX 5200 is the first product ever to win two Grand Prix/Best of Interop Toyko awards
- **May 2009:** Announces AX 5200, the world's fastest Application Delivery Platform
- **July 2008:** Closes Series C funding of \$23 million, bringing total funding to \$39 million
- **July 2008:** Doubles its headquarters space in San Jose, CA to accommodate the growth of R&D and Customer Support
- **June 2008:** AX Series wins Grand Prix/Best of Interop Tokyo for the second consecutive year
- **April 2008:** Announces IP-to-ID Partner Program with partners such as TippingPoint and Lancope
- **January 2008:** AX Series is confirmed to deliver double the performance at half the price of incumbents F5, Citrix and Cisco
- **January 2008:** AX Series is the industry's first to achieve over 1.5 million Layer 7 transactions per second (TPS)
- **July 2007:** Extends ID Series family with the introduction of IDaccess for authentication and guest access, in addition to IDsentrie
- **June 2007:** AX Series wins Grand Prix/Best of Interop Tokyo
- **May 2007:** AX Series wins Best of Interop Las Vegas in the "Application Networks and Performance" category
- **May 2007:** Announces General Availability for the AX Series Advanced Traffic Manager
- **January 2007:** Unveils AX Series Advanced Traffic Manager and EX Series Bandwidth Manager
- **November 2006:** Moves to new headquarters in San Jose
- **November 2006:** Closes \$9 million Series B Funding, bringing total funding to \$16 million
- **June 2006:** IDsentrie wins Best of Interop Tokyo
- **November 2005:** Announces IDsentrie, the world's first network identity management appliance
- **Q4 2004:** Founded by CEO Lee Chen, former co-founder of Foundry Networks and Centillion Networks

## A10 Product Portfolio

**AX Series** for Application Networking - There is currently much talk of "Web 2.0." Although the debate will continue for some time as to what will really constitute the next "killer application," one thing is clear: It will involve bandwidth-intensive applications. A10's AX Series is the industry's best positioned product to meet this need. AX's Advanced Core Operating System (ACOS) is tuned for multiple CPUs with multiple cores. ACOS is the most scalable OS on the market capable of handling high volume Application Networking, which is essential for bandwidth intensive applications such as voice, video, P2P, Web 2.0 as well as collaborative and eCommerce applications.

**EX Series** for Bandwidth Management with Identity - Even a casual glance to how most enterprises are using their networks today shows

an increasing mix of atypical users, such as remote home employees needing enterprise resource access. A10's EX Series bandwidth management appliance provides business visibility for enterprise networks.

**ID Series** for Network Identity Management - Organizations looking to reduce time, cut costs and enable better analysis for better decisions will understand the value of A10's ID Series family. This includes "Instant IP-to-ID Resolution," for maintaining User ID information in an enterprise of many thousands of users; User Self Help Services to assist users with managing their own passwords; and Provisioning to allow for secure authentication and access for employees, contractors and guests.